

## 8<sup>TH</sup>CYCLE 2025

# DSMENITURISTS FOUNDERS FORGE

Redefining Business Value: Profit with Purpose





### CATEGORY DETAILS

Think you've got the next big idea? Founders Forge is your chance to bring it to life. Step into the spotlight, pitch your startup to a panel of investors, and battle it out in the ultimate test of creativity, strategy, and persuasion. This is more than just a competition - it's where big ideas meet bold impact, and where the next generation of entrepreneurs prove that business can be profitable and purposeful.



Your pitch isn't just about making money — it's about making a difference. Every team must align their venture with a social impact. Choose one of these goals to power your business idea:

- 1. For every product sold, provide a <u>direct benefit</u> such as a meal, book, or resource to <u>someone in need</u>.
- 2. Build <u>sustainability</u> into the heart of the business by using eco-friendly and ethical sourcing.
- 3. Create <u>employment</u> and <u>skill-building opportunities</u> for marginalized group such as refugees, people with disabilities, or low-income families.
- 4. Develop products or services that bring <u>affordable solutions</u> to essential needs like healthcare, education, or hygiene.
- 5. Reduce waste and protect the planet by adopting recycling, upcycling, or reuse strategies within the business model.



### **General Guidelines**

- Teams must consist of <u>2-4 members</u>.
- <u>Elevator Pitch</u> (2 <u>minutes</u>): Hook the judges with a powerful, concise introduction to your startup.
- <u>Full Presentation</u>: Showcase your product or service, business model, growth strategy, and financials. Seal the deal by making an equity offer that proves your venture's value.
- Q&A Session (5 minutes): Face the heat as the judges put your idea to the test—only the sharpest and most convincing will rise to the top.
- The pitch will be evaluated on creativity, originality, clarity, the extent to which it demonstrates business value, and overall presentation.

